

## NIGEL SLOAM & CO PORTFOLIO PERFORMANCE SUMMARY

|                 | 1<br>Month<br>% | 3<br>Months<br>% | 6<br>Months<br>% | 1<br>Year<br>% | 2<br>Years<br>% | 3<br>Years<br>% | 4<br>Years<br>% | 5<br>Years<br>% | Since<br>Launch<br>% |
|-----------------|-----------------|------------------|------------------|----------------|-----------------|-----------------|-----------------|-----------------|----------------------|
| UK Equity       | 5.7             | 1.0              | 1.5              | 6.4            | 25.1            | 23.2            | 34.9            | 51.8            | 137.7                |
| Benchmark       | 6.3             | 0.9              | 1.9              | 7.5            | 27.7            | 22.0            | 31.5            | 49.3            | 125.1                |
| Overseas Equity | 4.1             | -2.1             | -0.5             | 6.7            | 35.5            | 33.4            | 60.1            | 62.2            | 142.4                |
| Benchmark       | 4.0             | -1.9             | 0.2              | 7.5            | 34.0            | 31.5            | 50.6            | 59.2            | 123.8                |
| Bond            | 0.2             | -1.1             | -0.5             | 0.9            | 6.6             | 5.8             | 14.9            | 15.2            | 56.1                 |
| Benchmark       | 0.0             | -0.9             | -0.1             | 1.2            | 10.1            | 11.2            | 20.4            | 19.8            | 61.9                 |
| Strategy        | 0.7             | -1.4             | -1.5             | -1.4           | 2.0             | 1.0             | 7.9             | 7.3             | 19.1                 |
| Benchmark       | 0.8             | -0.5             | -0.2             | 1.7            | 5.1             | 4.2             | 8.8             | 12.0            | 18.6                 |
| Income          | 2.7             | 0.1              | 1.1              | 4.1            | 12.8            | 13.8            | 22.9            |                 | 29.7                 |
| Benchmark       | 2.2             | -1.0             | -0.2             | 3.0            | 15.7            | 13.4            | 23.1            |                 | 25.6                 |
| Property        | 1.5             | 1.3              | 3.6              | 7.4            | 4.1             | 8.2             |                 |                 | 18.7                 |
| Benchmark       | 0.7             | 1.5              | 3.0              | 7.1            | 8.7             | 17.8            |                 |                 | 32.1                 |

The benchmarks used in the above table are UK All Companies sector average for UK Equity Portfolio, Global sector average for Overseas Equity Portfolio, Sterling Corporate Bond sector average for Bond Portfolio, Absolute Return sector for Strategy Portfolio, Mixed Investment 20%-60% shares sector average for Income Portfolio and the FE UK Property Proxy Index for Property Portfolio.

For discrete monthly performances please see next page.

## PORTFOLIO PERFORMANCE SUMMARY

### DISCRETE MONTHLY PERFORMANCE (%)

Jan Feb Mar Apr May June July Aug Sep Oct Nov Dec YTD

#### UK EQUITY PORTFOLIO

| 2009 |       |       |       |       |       |       |       |       | 4.33  | -0.83 | -0.07 | 3.55 | 7.06  |
|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|
| 2010 | -1.90 | 1.35  | 6.05  | 0.66  | -5.62 | -2.78 | 5.59  | -1.85 | 7.14  | 1.61  | -1.28 | 6.65 | 15.69 |
| 2011 | -0.87 | 1.88  | -0.35 | 2.90  | 0.70  | -1.21 | -1.50 | -7.37 | -2.60 | 7.70  | -2.98 | 2.00 | -2.43 |
| 2012 | 3.30  | 4.77  | -0.03 | -0.11 | -5.22 | 3.03  | 3.05  | 1.89  | 1.37  | 0.96  | 0.77  | 1.08 | 15.52 |
| 2013 | 4.90  | 3.26  | 2.73  | 0.82  | 3.36  | -3.44 | 6.15  | -1.30 | 0.29  | 4.63  | 0.13  | 2.08 | 25.82 |
| 2014 | -2.09 | 5.49  | -2.21 | -0.66 | 0.94  | -1.81 | -0.62 | 2.02  | -2.18 | -0.16 | 3.20  | 0.22 | 1.84  |
| 2015 | 2.91  | 3.40  | -0.54 | 1.87  | 3.64  | -4.56 | 1.51  | -3.64 | -1.08 | 3.91  | 1.28  | 0.20 | 8.81  |
| 2016 | -4.91 | 0.88  | 1.71  | 0.04  | 1.27  | -3.27 | 6.34  | 2.85  | 0.18  | -0.26 | -0.67 | 3.64 | 7.57  |
| 2017 | 0.11  | 3.03  | 1.25  | 2.18  | 3.92  | -2.65 | 0.80  | 0.13  | 0.61  | 1.99  | -1.01 | 2.12 | 13.02 |
| 2018 | -0.60 | -2.84 | -1.56 | 5.65  |       |       |       |       |       |       |       |      | 0.44  |

#### OVERSEAS EQUITY PORTFOLIO

| 2009 |       |       |       |       |       |       |       |       | 6.71  | -2.59 | 2.34  | 4.08  | 10.72  |
|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| 2010 | -4.74 | 6.22  | 7.78  | -0.03 | -3.99 | -3.70 | 2.54  | -1.39 | 6.64  | 3.08  | 1.69  | 6.02  | 20.80  |
| 2011 | -3.60 | -1.08 | 3.20  | -0.19 | -0.34 | 1.79  | -1.95 | -7.73 | -5.36 | 8.01  | -5.06 | 1.74  | -10.99 |
| 2012 | 5.49  | 4.72  | -1.06 | -2.43 | -4.90 | 1.77  | 3.09  | -0.20 | 3.24  | -0.09 | 2.13  | 1.09  | 13.09  |
| 2013 | 7.55  | 2.62  | 0.63  | -0.05 | 2.54  | -5.20 | 3.61  | -4.32 | 1.23  | 5.01  | -1.40 | 0.05  | 12.18  |
| 2014 | -3.55 | 2.61  | 1.91  | -0.59 | 3.42  | -0.27 | 1.59  | 2.89  | -0.66 | 2.01  | 4.18  | -1.02 | 12.95  |
| 2015 | 3.32  | 1.43  | 2.80  | -1.1  | 1.36  | -5.69 | 1.28  | -5.48 | -2.30 | 6.50  | 1.07  | 0.69  | 3.24   |
| 2016 | -4.73 | 3.50  | 3.37  | -0.36 | 0.38  | 6.32  | 6.96  | 1.03  | 0.67  | 4.66  | -2.62 | 2.33  | 22.97  |
| 2017 | 1.60  | 2.82  | 1.90  | -1.45 | 3.32  | -0.58 | 1.69  | 1.64  | -2.21 | 3.33  | -0.57 | 1.68  | 13.78  |
| 2018 | 0.44  | -1.68 | -4.34 | 4.14  |       |       |       |       |       |       |       |       | -1.62  |

#### BOND PORTFOLIO

| 2009 |       |       |       |       |       |       |      |       | 2.47  | 0.62  | 1.27  | -0.24 | 4.16  |
|------|-------|-------|-------|-------|-------|-------|------|-------|-------|-------|-------|-------|-------|
| 2010 | 1.13  | 0.47  | 2.63  | 0.24  | -1.45 | 0.12  | 1.03 | 2.04  | 0.66  | 0.08  | -1.46 | 0.19  | 5.75  |
| 2011 | 0.08  | 1.26  | 0.77  | 1.10  | 0.72  | -0.36 | 0.90 | -1.51 | -0.71 | 1.46  | 1.22  | 1.36  | 6.42  |
| 2012 | 1.65  | 1.06  | 0.20  | -0.31 | 0.84  | 0.19  | 1.95 | 0.84  | -0.12 | 0.84  | 1.79  | 0.95  | 10.31 |
| 2013 | 1.02  | 0.32  | 1.68  | 1.66  | -1.13 | -3.47 | 1.16 | -0.63 | 0.59  | 2.03  | -0.64 | -0.71 | 1.76  |
| 2014 | 1.35  | 0.47  | 0.40  | 0.94  | 0.87  | -0.09 | 0.08 | 2.34  | -0.88 | 0.71  | 2.44  | 0.66  | 9.64  |
| 2015 | 2.85  | -1.64 | 1.62  | -0.54 | 0.01  | -1.81 | 0.77 | -0.46 | -0.84 | 0.59  | 0.36  | -0.79 | 0.02  |
| 2016 | -0.54 | -0.96 | 2.28  | 0.72  | 0.37  | 0.71  | 2.52 | 1.86  | -0.35 | -1.65 | -0.97 | 1.03  | 5.03  |
| 2017 | -0.04 | 1.33  | 0.15  | 0.55  | 1.00  | -0.46 | 0.61 | 0.50  | -0.77 | 0.54  | -0.10 | 0.74  | 4.11  |
| 2018 | 0.01  | -1.09 | -0.25 | 0.23  |       |       |      |       |       |       |       |       | -1.10 |

#### STRATEGY PORTFOLIO

| 2011 | -1.15 | 0.80  | 0.71  | 0.74  | 0.63  | -2.00 | 0.85  | -2.36 | -0.57 | 2.92  | -1.21 | 1.21  | 0.45  |
|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2012 | 2.05  | 1.37  | -0.67 | -0.66 | -0.53 | 0.42  | 2.18  | 0.61  | 0.62  | -0.65 | 0.09  | -0.14 | 4.72  |
| 2013 | 1.81  | 1.11  | 1.58  | 0.82  | 0.09  | -2.90 | 1.60  | -0.97 | -0.54 | 1.77  | -0.76 | 0.08  | 3.65  |
| 2014 | -0.26 | 1.60  | -0.34 | 0.22  | 1.05  | 0.04  | 0.39  | 0.84  | -0.23 | -0.10 | 2.08  | -0.52 | 4.84  |
| 2015 | 2.37  | 0.77  | 0.29  | -0.34 | 0.49  | -2.30 | 0.80  | -1.39 | -1.00 | 2.63  | -0.24 | -0.39 | 1.59  |
| 2016 | -0.68 | 1.00  | 0.05  | 0.15  | 0.43  | 0.83  | 1.44  | -0.05 | -0.30 | 0.16  | -2.10 | 1.04  | 1.94  |
| 2017 | 0.09  | 1.29  | 0.39  | 0.24  | 1.14  | -0.75 | -0.35 | 0.28  | -0.69 | 0.51  | -0.21 | 0.28  | 2.22  |
| 2018 | -0.22 | -1.41 | -0.69 | 0.72  |       |       |       |       |       |       |       |       | -1.60 |

#### INCOME PORTFOLIO

| 2013 |       |       |       |       |       | -2.31 | 2.69 | -1.00 | 0.57  | 2.54 | -0.29 | 0.74  | 2.88 |
|------|-------|-------|-------|-------|-------|-------|------|-------|-------|------|-------|-------|------|
| 2014 | -0.80 | 2.47  | 0.02  | 0.95  | 1.30  | 0.04  | 0.02 | 1.16  | -0.76 | 0.57 | 1.52  | -0.29 | 6.32 |
| 2015 | 2.17  | 1.02  | 0.31  | 0.67  | 1.44  | -2.70 | 1.36 | -2.19 | -0.25 | 2.48 | 0.95  | -0.28 | 4.95 |
| 2016 | -1.94 | 0.83  | 1.34  | -0.04 | -0.37 | -0.55 | 1.93 | 1.45  | 0.64  | 1.08 | -1.13 | 2.03  | 5.31 |
| 2017 | 0.09  | 1.98  | 0.95  | 0.05  | 2.08  | -0.85 | 0.29 | 0.50  | -0.37 | 1.28 | -0.32 | 1.22  | 7.07 |
| 2018 | 0.12  | -1.66 | -0.92 | 2.74  |       |       |      |       |       |      |       |       | 0.23 |

#### PROPERTY PORTFOLIO

| 2014 |       |       |      |      |       | 1.07  | 1.18  | 0.77 | 0.73 | 1.33 | 1.08  | 0.83 | 7.20  |
|------|-------|-------|------|------|-------|-------|-------|------|------|------|-------|------|-------|
| 2015 | 0.84  | 0.48  | 0.59 | 0.43 | 0.65  | 0.34  | -0.05 | 0.42 | 0.58 | 0.65 | 0.49  | 0.54 | 6.12  |
| 2016 | -0.72 | 0.00  | 0.38 | 0.62 | -1.91 | -3.77 | -2.95 | 0.48 | 1.66 | 0.38 | 0.55  | 0.92 | -4.42 |
| 2017 | 0.23  | 0.47  | 0.43 | 0.53 | 0.46  | 0.34  | 0.60  | 0.33 | 0.37 | 1.52 | -0.34 | 1.25 | 6.36  |
| 2018 | 1.39  | -0.83 | 0.58 | 1.53 |       |       |       |      |      |      |       |      | 2.68  |

Past performance is not a guide to the future and the value of the units in these funds can go down as well as up. All figures are taken from Financial Express.