ANNUAL REPORTAND ACCOUNTS 2019



PRESIDENT'S STATEMENT

Jeremy Fricker, President - On behalf of the Board



With almost weekly reports in the media of store closures, business failures, job losses and the worst Christmas for 10 years, 2018 was a tough year for retail businesses. Radstock Co-operative Society, however, will record 2018, the Society's 150th, as a momentous year.

In a year of many highlights three events particularly stand out. In May 2018 the Society launched its 150th Year Anniversary Book "A short History of the Radstock Co-operative Society" written on behalf of the business by the author Nigel Watson. The hardback, glossy book charts the Society through the decades telling the Society's story from humble beginnings through scandal and adversity to the flourishing co-operative of the current day.

Again in May, at the Pavilion in Bath, the Society held its 150th Celebration Gala evening. The event attended by colleagues, local dignitaries, suppliers and guests from across the co-operative movement was a great success which celebrated our colleagues achievements and most importantly raised over £1,300 for good causes. Our members chosen charities, Midsomer Norton & Radstock Silver Band and Mendip YMCA were both presented with donation cheques of £1,000 each.

Finally, in February, the Society and Somerset Coalfield Life at Radstock Museum were delighted to welcome Her Royal Highness the Countess of Wessex on a visit to celebrate the 150th anniversary of the Radstock Co-operative Society and the 20th anniversary of the Museum becoming established in the

Victorian former Market Hall. Her Royal Highness toured the Museum and met children from local primary schools as they settled down to lessons in the Victorian classroom adorned in period dress. There was also a trip to the blacksmith's forge and a miner's cottage before continuing to the authentic Radstock Co-op shop which was staffed by a museum volunteer and co-op store colleagues. It was a great honour and privilege to be able to share with the Countess our Society's history and the integral part it has played in supporting the local community. We were also delighted to be able to share our plans to redevelop the RADCO superstore site with the Countess during her visit.

The improvement in the Society's Gross Takings during the trading year has been significant and it is pleasing to note the improvements in the businesses operating surplus. In a planned capital strategy, the Society realised one of its investment properties and sold its Paulton site. Fifteen-year leases have been taken on both the Co-operative food store and Travel units so it's business as usual for the Society in Paulton.

Two new stores were opened during the year and a significant investment was required to be made in our Westfield store following a

devastating fire. The store which had been closed for several months reopened in September with help from pupils of the Fosseway School who were presented with a cheque for their school for £250.

Membership of the Society continues to expand as we open new stores in a wider trading area and attract new members through our existing stores. Total membership now stands at 16,493 at the year-end, an increase of 2,064 or 14% over the prior year. As a successful co-operative business, dividend paid out to our members amounted to £79,452 for the financial year.

...in February, the Society and Somerset Coalfield Life at Radstock Museum were delighted to welcome Her Royal Highness the Countess of Wessex on a visit to celebrate the 150th anniversary of the Radstock Co-operative Society

Our colleagues have again participated in various activities and events to raise money for charities and good causes. Among the many events the Dorothy House collection at Timsbury & Fosseway stores raised £1,227 and Wear it Pink raised over £400. The Society also made a number of donations with £18,500 from carrier bag donations distributed to 15 health and medical practices in our trading locations.

We have continued to maintain our close association with In-Bloom and were delighted when colleague Pam Young and Jo Kelly received the Gold Award for the business & leisure category of the South West In-Bloom competition for their displays at RADCO.

On behalf of your Board of Directors I would like to thank our members and customers for their continued support and our colleagues for all their efforts and hard work during the year.

Jeverny Fricher
President

BOARD MEMBERS CLOCKWISE FROM TOP LEFT: _

GRAHAM JEFFERY (VICE PRESIDENT), SUZANNE BURGESS, SUE BARNARD, CRAIG DOUGHTY, JONATHAN RICH, DEREK ROBERTS. LYNDA ROBERTSON. CHRIS WARREN



REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS

The Society marked 2018, its 150th year, in style with celebrations across the trading estate, we produced a 150th Anniversary History Book, submitted a planning application to re-develop RADCO in the heart of Radstock town and in early 2019 welcomed a Royal Visitor to Radstock. The Society also continued to expand the retail trading estate investing in existing stores and opening new ones.



Chief Executive

The farm, a significant asset to the Society, produced a credible result in a changeable year and has made a welcome contribution to the revenue account. The pressures on the business in 2018 we foresaw were proven to be accurate with demand on margins and increasing operating costs materialising. There is nothing to suggest that these pressures are likely to change in 2019 or beyond.

Gross takings during the financial year topped £48m growing by £5,796,703 or 13.7% and now stand at £48.2m (2017/18: £42.4m). On a like-for-like basis the Society's stores achieved increased sales of £ 1,529,045 or 4.6%. The Society made a small trading loss for the year of £63k (2017/18: loss £147k) partly as a result of known costs relating to start-up costs of our new stores and a deterioration in the profitability of our superstore in Radstock. This position is reversed when the contribution from the Farm and Property income are applied leading to an operating surplus of £230k (2017/18: £174k). After finance costs, profit on the sale of investment property relating to the Paulton site and revaluation gains on investment

properties, due to the revaluation of farm residential properties, the Surplus before distributions is significantly up and stands at £1.042m (2017/18: £282,411).

In addition to marking our 150th year the Society had a busy year with the opening of two new stores. In March, Bridgwater became our nineteenth store and in October, Haywood Village became a landmark twentieth store. The stores have been fitted out to a high specification with energyefficient chillers, freezers and lighting and low-level fixtures with wide aisles to ease navigation and plenty of natural light providing for an enjoyable shopping experience. The new store in Bridgwater expands our geographical trading area whilst Haywood Village consolidates our position in Weston Super Mare and will become strong additions to the retail estate.

The farm produced a steady result in 2018 in a year of extreme weather patterns for the South West and the UK as a whole. The price of milk at the farm gate remained fairly consistent when compared with previous years although input costs including electricity and fuel rose significantly. The surplus of £78,201 (2017/18: £110,921) has made an important contribution to the Society's profitability. Our Farm Director and Farm Manager from Velcourt have been working closely with the Society not only to deliver a successful year but working on plans to make appropriate infrastructure investments especially to aid efficiencies in the dairy operation in preparation for our continued expansion of the dairy herd.

Turning now to future developments, in December, following a full public consultation exercise, the Society submitted ambitious plans to redevelop the RADCO superstore site. The proposals include a brand-new purpose-built supermarket fit for our members and customers in the 21st century along with complimentary retail

units, residential houses & apartments and office space in a mixed-use development. The design intention is to protect and improve the riverscape and improve the public realm whilst protecting and enhancing employment and the local economy. We are working closely with community groups and the planning authority and hope to receive positive news about our investment proposals in 2019.

In other exciting news the Society has embarked on a £2.5m investment in its dairy farm operation which will see improved and expanded housing for the dairy herd, a brand new and extended rotary milking parlour along with new silage clamps and environmental improvements. This investment will ensure we have a modern and efficient dairy farm operation and allow for the continued expansion of the dairy herd.

Gross takings
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(2017/18: £42.4m)

2018 was a fantastic landmark year for the Society and a proud moment for all those associated with our business without whom it would not be possible. It therefore again gives me great pleasure to thank all colleagues for their hard work and to thank our members and customers for their continued trading support. Our attention now turns to our 151st year and progressing all of our exciting plans.

OUR WORK IN THE COMMUNITY

To celebrate 150 years of the Radstock Co-operative Society, Fromefield Co-op decided to get into World Cup fever earlier this year by decorating the shop in a football theme and hosting multiple games and competitions for customers to get involved in.

Fromefield Co-operative raised over £700 as a consequence of their Charity Fundraiser benefitting three of Frome's fantastic care homes, Rowden House, Frome Nursing Home (Styles Hill) and Catherine House all who received £233.30.



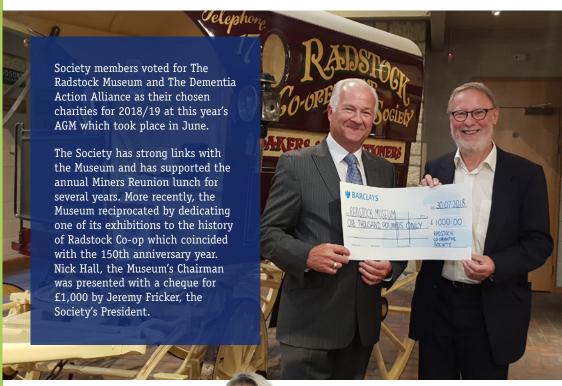
FROME & FROMEFIELD RAISE MONEY FOR RESIDENTS AFFECTED BY FROME FIRE

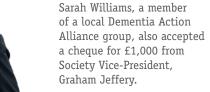
On October 19th 2018 a devastating fire occurred on a block of flats in Frome causing a lot of residents to lose some if not all of their belongings. Hearing about this the following day, staff members at our Frome and Fromefield stores decided they would raise money to help residents affected.

In total they managed to raise £522.10 between the two stores. The money was handed to a representative of Fair Frome by Kim Woodruff and Jenn hardy (Pictured)



FUND-RAISING AND FINANCIAL SUPPORT





The Dementia Action
Alliance, has over 150
members which consist of
national organisations across
England who connect, share
best practice and take action
on dementia. Everything
they do is in partnership,
and informed by people
living with dementia, and
those that care for them.



TIMSBURY CO-OPERATIVE STORE AND RNLI

The Radstock Co-operative Store at North Road, Timsbury, has been a reliable supporter of the RNLI for over eight years. The counter top collecting box at the store has now provided a really valuable total of £2009 since installation and the Chew Valley Branch of RNLI is most grateful for this support. It is the first box in the Chew Valley area to top £2000 over its lifetime.

Branch Chairperson, Gillie Slater, presented a certificate to store manager, Owen Holland.





GP SURGERIES AND HEALTH CENTRES BENEFIT FROM CARRIER BAG CHARGING LEVY

As a consequence of the 'Carrier Bag Charging Levy' introduced in October 2015 requiring all shops to charge 5p for all single-use plastic carrier bags, Radstock Co-operative Society made several donations to local community health provision including community hospitals, health centres and surgeries within its trading areas. In total, a whopping £18,500 was donated to local services.













SUMMARY OF FINANCIAL INFORMATION

52 WEEKS ENDED 23 FEBRUARY 2019

Revenue Account

	2019	2018
	£	£
Gross takings	48,196,745	42,400,042
Less agency & concession turnover	(9,360,760)	(9,121,650)
Gross sales (including VAT)	38,835,985	33,278,392
Value Added Tax	(3,714,715)	(3,072,702)
Retail turnover	35,121,270	30,205,690
Cost of sales	(25,671,171)	(21,966,585)
Gross profit	9,450,099	8,239,105
Other operating income	822,788	844,153
Expenses	(10,335,713)	(9,229,908)
Trading surplus/(deficit)	(62,826)	(146,650)
Farm surplus	78,201	110,921
Non-trade property net income	214,484	210,212
Operating surplus	229,859	174,483
Profit on Sale of Investment Property	363,821	-
Revaluation gain/(loss) on investment properties	485,000	186,061
Finance costs (net)	(36,898)	(78,133)
Surplus before distributions	1,041,782	282,411
Share interest	(1,000)	(944)
Donations	(3,419)	(5,822)
Death benefits	(532)	(570)
Surplus before tax	1,036,831	275,075
Taxation	(100,566)	(93,886)
Surplus for the period	936,265	181,189

Balance Sheet

	2019	2018
	£	£
Fixed assets		
Intangible assets	168,940	201,221
Tangible assets	19,720,575	12,201,959
Investments	54,769	52,644
	19,944,284	12,455,824
Current assets		
Stocks	2,429,975	2,426,713
Debtors – due within one year	2,897,782	1,334,231
Debtors – due after one year	278,540	287,323
Investments	282,209	1,019,627
Cash at bank and in hand	1,873,109	1,284,195
	7,761,615	6,352,089
Creditors: amounts due within one year	(4,005,289)	(3,591,744)
Net current assets	3,756,326	2,760,345
Total assets less current liabilities	23,700,610	15,216,169
Creditors: amounts falling due after more than one year	(1,466,000)	(1,532,912)
Provisions for liabilities	(1,707,555)	(262,022)
Net assets	20,527,055	13,421,235
Capital and reserves		
Called-up share capital	267,558	262,628
Revaluation Reserve	6,299,033	-
Revenue account	13,960,464	13,158,607
Members' funds	20,527,055	13,421,235

Cash flow statement	2019	2018
Cash flows from operating activities	£	£
Operating surplus	229,859	174,483
Adjustment for:	223,033	174,403
Profit on sale of Investment Property	363,821	
Depreciation and amortisation	1,033,883	1,082,437
Interest Paid	(6,364)	(6,954)
(Profit) on sale of fixed assets	(623,097)	(2,910)
Taxation		(10,718)
Operating cash flows before movement in working capital	998,102	1,236,338
Increase in stocks	(3,262)	(294,291)
Increase in debtors	(1,563,551)	(376,657)
Increase in creditors	458,879	1,083,980
Tax paid	(12,345)	(58,479)
Adjustment for pension funding	(197,626)	(186,856)
Net cash flows from operating activities	(319,803)	1,404,035
Cash flows from investing activities		
Proceeds from sale of equipment	1,637,400	3,400
Purchase of equipment	(1,405,521)	(2,421,035)
Finance Lease Payment	(65,828)	(65,823)
Interest received	7,466	6,821
Interest paid	(1,000)	(944)
Withdrawals from short term investments	735,293	2,272,263
Net cash flows from investing activities	907,810	(205,318)
Cash flows from financing activities		
Donations paid	(3,951)	(6,392)
Repayments of other borrowings	(73)	
Increase in members' share capital	4,931	10,636
Net cash flows from financing activities	907	4,244
Net increase (decrease) in cash and cash equivalents	588,914	1,202,961
Cash and cash equivalents at beginning of year	1,284,195	81,234
Cash and cash equivalents at end of year	1,873,109	1,284,195
Reconciliation to cash at bank and in hand:		
Cash at bank and in hand	1,873,109	1,284,195
Cash equivalents	-	-
Cash and cash equivalents	1,873,109	1,284,195

Statement of comprehensive income

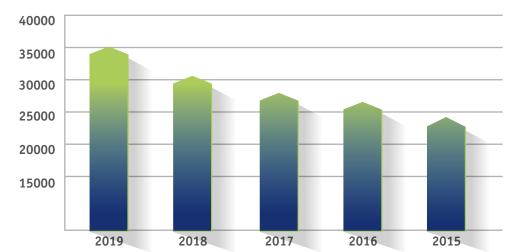
	2019	2018
	£	£
Surplus for the period	936,265	181,189
Revaluation of Farm Land	7,644,000	-
Deferred tax on revaluation of Farm Land	(1,344,967)	-
Remeasurement of net defined benefit liability	(125,625)	1,443,000
Tax relating to components of other comprehensive income	(8,783)	(220,749)
Other comprehensive income	6,164,625	1,222,251
Total comprehensive income attributable to equity shareholders of the Company	7,100,890	1,403,440

Radstock Co-operative Society Limited primary financial statements for the 52 weeks ended 23 February 2019. Comparison year, 52 weeks to 24 February 2018. A copy of the full audited report and financial statements is available on request from the Secretary at the Society's registered office and from our website.

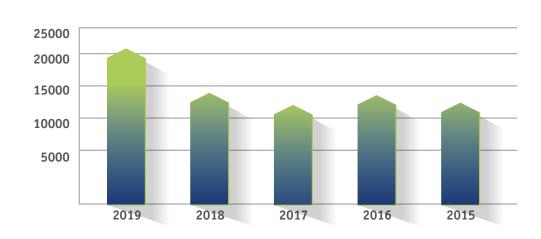
Registered Auditor: Old Mill Audit LLP, Wells.

Five Year Summary 2019 2018 2017 2016 2015 £000s £000s £000s £000s £000s **Revenue Account** Turnover 35,121 30,206 27,282 26,112 24,365 Trading result (63)72 12 42 (147)Farm result 78 111 62 129 Surplus before distributions 1.042 282 218 291 817 Surplus for period 936 181 148 214 679 Depreciation and amortisation 1,034 1.082 1.026 827 820 **Balance Sheet** Fixed assets 19,944 12,456 10,932 9,958 9,107 Net current assets 2,760 5,873 3,757 4,419 5,019 Total assets less current liabilities 23,701 15,216 15,351 14,977 14,980 Long term liabilities (2,348)(3,174)(1,795)(3,344)(1,591)**NET ASSETS** 20,527 13,421 12,007 13,386 12,632 Share capital 268 263 252 237 235 Reserves 20,259 13,158 11,755 13,149 12,397 **MEMBERS' FUNDS** 20,527 13,421 12,007 13,386 12,632

5 Year comparison of turnover (£000s)



5 Year comparison of Members Funds (£000s)



CONTINUING OUR GROWTH AND DEVELOPMENT STRATEGY



RADSTOCK CO-OP RELEASE PLANS FOR RADCO SITE

During the 150th year since the Society first started trading from humble beginnings supporting the local mining community, we were proud to announce the plans for the redevelopment of the Radco site. The existing Radco superstore store has been through several major refurbishment and extension projects during its life time and is recognized by many as the as the flagship of the retail estate. Although the store has served the community well over numerous decades and has had significant investment, most would admit that it is well past its best before date.

Don Morris, chief executive of the Society commented, "The site that is home to the Radco store is a prime location and a central, focal point for local residents, visitors to the town and commuters. We feel that our customers, members and staff deserve a better retail offering to that which is currently being provided. We have submitted a planning application regarding proposals for the redevelopment of the site which we feel would offer a much-improved proposition for the local community providing a brand new, purpose-built shopping facility. This of course, will include a Radstock Co-op store incorporating core services such as the Travel shop and Post Office thus retaining vital facilities that many local residents rely upon."



STORE NUMBER 20 OPENS

The launch of Radstock Co-op's twentieth store at Haywood Village, Weston-Super-Mare on Friday 5th October marks an important milestone in the Society's 150-year history. The Society set in motion an ambitious growth strategy and over a ten-year period has more than doubled its turnover and virtually trebled the retail estate following the launch of this new purpose-built store. Pupils from Haywood Academy received a cheque for £250 to mark the start of Radstock Co-op's relationship with the local community.

USE YOUR MEMBERSHIP DIVIDEND CARD AT ANY OF THESE STORES







Radstock Superstore & Travel Agency

WELLS ROAD, RADSTOCK, BA3 3RQ STORE TEL: 01761 432142 TRAVEL TEL: 01761 433355

www.radstockcoop.co.uk

In-store offerings include:

- Co-op Food Hall
- The Co-operative travel
- Post Office
- Café 1868
- Electrical Section
- Belle Jewellery
- Woods Gifts
- Rectella
- Bonmarché
- Dorothy Perkins
- Burton Menswear
- Shoe Department











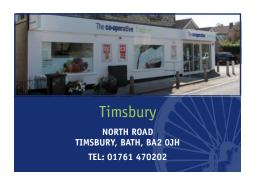














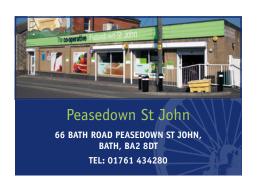
















RECOGNISING OUR ACHIEVEMENTS

150TH YEAR CELEBRATIONS - LAUNCH OF SOCIETY'S HISTORY BOOK

To capture the story of the Society and its service to the local communities, a book was commissioned which was written by a professional author and tells the history from the very first meeting which was the birth of the Radstock Co-operative Society and its intent to support the local community through the co-operative model. A book launch and signing event was held at the Radstock Museum in May which was attended by local dignitaries, many of the Society's key business partners and associates, directors and contributors of the book. The Radstock Museum has also put on an exhibition illustrating the co-op's history in pictures, artefacts and documentary evidence.





RADSTOCK WELCOMES HER ROYAL HIGHNESS THE COUNTESS OF WESSEX!

On Tuesday 26th February, the Radstock Co-operative Society and Somerset Coalfield Life at Radstock Museum were delighted to welcome Her Royal Highness The Countess of Wessex on a visit to celebrate the 150th anniversary of the Radstock Co-operative Society and the 20th anniversary of the Museum becoming established in the Victorian former Market Hall.

150TH ANNIVERSARY CELEBRATION EVENING

A 150-year celebration evening was held at the Bath Pavilion in May to recognise the Society's achievements over the years, to pay tribute to individual colleagues and teams who had excelled in their roles and delivered great performance, and to raise money for charities and good causes. Guest of honour was the chair of Bath and North East Somerset Councillor, Karen Walker and guests from East of England Co-op and Central England Co-op.

Don Morris's welcome speech included an overview of the Society's achievements over the last year and a huge thank-you to all colleagues for their commitment and hard work which had produced another strong year's performance. Thanks were also expressed to the sponsors of the event which were many of the Society's suppliers and business partners who had also donated towards the raffle prizes and awards. The evening culminated in an Oscar style award ceremony, with the award winners walking the red carpet to be presented with their trophy and prize.

Thanks to the generosity of the Society's sponsors who donated some exceptionally high-value raffle prizes, over £1,300 was raised for good causes.



During the 150th Year the Society was shortlisted in the 'Business of the Year' category of two major business award competitions, The Somerset Business of the Year and the Bath Business Awards. This is significant recognition for the Society and demonstrates our place alongside other reputable and successful businesses.



MEMBERSHIP

Our Vision:

To be the best community retailer, growing the business for the future and considering co-operative principles in everything we do.

Our Values:

- Self-help
- Self-responsibility
- Democracy
- Equality
- Equity
- Solidarity

We believe in honesty, openness, social responsibility and caring for others.

Our Principles:

- Voluntary & open membership
- Member economic participation
- Education, training and information
- Concern for the Community
- Democratic member control
- Autonomy and independence
- Co-operation among Co-operatives



DON'T FORGET
THE ANNUAL
GENERAL MEETING

7:00pm, 11th June 2019 at the Radstock Working Men's Club

What is a co-operative and what does being a member involve?

The Radstock Co-operative Society was established in 1868 and is a consumer co-operative. The Society is owned and run by its members who benefit from the services the Society provides. Each member has an equal say in what the Society does. Rather than rewarding outside investors, a co-operative shares its profits amongst its members in the form of a 'Dividend'. The Radstock Co-operative Society exists to serve its members, whether they are customers, employees or the local community. We believe that whilst members should be entitled to a share of the profits, we also need to ensure that there are sufficient reserves for the Society to be able to ensure a sustainable future for members in the years to come. The Society contributes significantly to the communities within its trading areas and is proud of the support provided both in terms of financial grants and donations and help and assistance. Membership is open to anyone over the age of 16 as long as they share in our values and principles and take an active interest in the Society which includes using its trading services. Members satisfying the eligibility criteria can stand for election to the board of directors for a 3 year term of office. Members with six month's service are eligible to vote at elections and to attend the Annual General Meeting. Members are actively encouraged to apply for directorship and any training required will be provided. If you are not already a member but would like to become one, please pickup an application form, available from any of our stores.

Membership Dividend Card

In order to start earning 'Dividend' points when you shop with us, you will need to register a Membership Dividend Card and present it at the check-out each time you shop at any of our retail outlets. For each *£1 you spend on qualifying purchases you will be awarded 1 point. Points are converted twice a year to a cash equivalent which you can redeem against your shopping.



Fitness *

The Radstock Co-Operative Society

Great News... Fitness @ Farrington are now offering everybody who works for RADSTOCK CO-OPERATIVE SOCIETY the chance to become a 'Peak' Fitness member for the amazing price of £19.99 (normally £39.00), with no joining fee (normally £50.00!!)

- A 'Peak' membership at Fitness @ Farrington entitles you to use the gym from 06:30-22:00 (Mon-Thur) 06:30-21:00 (Fri) 08:16:00 (Sat –Sun)
- Access to our full exercise class timetable including Spin, Pilates, Kettlebells and many more.
- Full use of our Sauna, Steam Room, Hot Tub and Resisted Swimming Pool

Please call 01761 451596 ext 160 or email kevin@farringtonpark.com to start your health and fitness journey!



Discount of 10%

on flower arrangements & special occasion events

Rebecca's Flower Shop

is a family run florist based in Radstock, we have been trading for 30 years. The shop is owned by Carol Wariner, who started the business in 1985, she has been joined by her daughter and daughter in law.

> 3 Fortescue Rd, Radstock 01761 433241

Terms and conditions:

- · Excludes Interflora orders
- Only valid on purchases made direct with the store
 Deliveries are made within a restricted area, see
- instore for details.

 Proof of Society membership is required either at
- time of order or when payment is made.

 Membership Dividend Card is required as proof
- of membership.

 Valid from June 2019 to end Feb 2020

The Radstock Co-operative Society reserves the right to withdron amend this offer at any time.



MEMBERSHIP BENEFITS

thePhoneCo-op

it's your

£20 OFF YOUR FIRST BILL

when you sign up to one of our packages (Quote AF0454)

Great value phone and broadband... even better values

As the only co-operative in the UK offering phone, broadband and mobile services, The Phone Co-op is focussed on giving you what you want: good value, excellent service and a socially responsible, environmentally sustainable approach to business.

As a member of Radstock Co-operative, if you sign up to one of our home phone and broadband packages through this promotion, we will give you a £20 credit on your first bill. You can't say fairer then that.

Call 0845 458 9040

or visit www.thephone.coop/radstock to find out more



ticking all the right boxes...



Radstock Co-operative Society exclusive legal benefits

Thatcher & Hallem Island House, Midsomer Norton, Bath BA3 2HJ

01761 414646 • www.th-law.co.uk



Co-operative House, 3 Wells Hill Radstock BA3 3RQ

Telephone: 01761 431555
Email: enquiries@radstockcoop.co.uk
 www.radstockcoop.co.uk

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