



VisitBritain/VisitEngland: Update

Sally Balcombe, Chief Executive





The Industrial Strategy Tourism Sector Deal

UK-wide and industry-led

Industry Engagement

- Steve Ridgway, Sector Deal leader, has had CEO-level meetings with the industry.
- Four industry-led Working Groups have met, consulted and reported back with key proposals:
- 1. Regulation
- 2. Connectivity
- 3. Industry of the Future
- 4. Industry of Choice
- The BTA hosted an online consultation on the tourism sector deal to help shape the final submission. This resulted in over 350 responses from DMOs, SMEs and the cultural sector.

National and Regional Round Tables with industry



High Performance Sector

Current performance

Central forecast: 2025

And we could be...

£ !

£126.9bn

£257.4bn (2025)

£268.3bn

(2025)



Average annual growth in overnight arrivals 2006-16

UK = 1.6% Western Europe= 2.4% Forecast annual growth in overnight arrivals 2016-2025

UK = 3.6% Western Europe= 3.3% 1.8m extra visits

if inbound tourism to the UK had grown at the same pace as Western Europe in 2006-16

lobs

3.1m in every local authority

3.7m jobs by 2025

Each extra £54,000 in tourism spending creates a new job



roductivit

Output in £ per hour

£18.3

Compared to £33 in food, and £28 in transport

Output in £ per hour

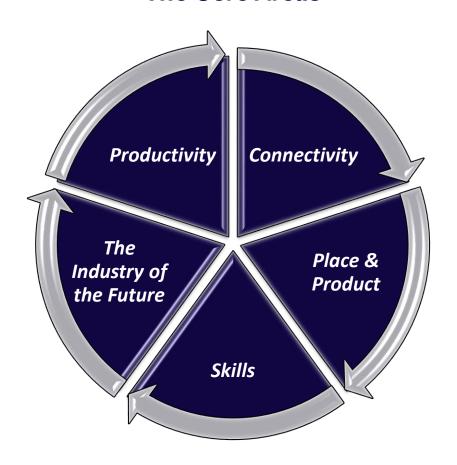
£20.8

If real productivity follows 2006-16 trend

fincrease of 1% yields
f12bn additional
output increase into the
economy

Tourism Sector Deal

The Core Areas



The 'Asks' of Government

Tourism & Hospitality Skills Campaign

Fixing the image and boosting long-term career prospects

Tourism Zones

Helping to make local products thrive and be Europe's most competitive

Improved Productivity

Increasing season length and improving business visits & events

Connectivity

Driving more visits from more markets than ever by 2030

The Next Steps

Presented to the Government by S. Ridgway

end of October



Likely White Paper on the Industrial Strategy – by end of November



Negotiation on a deal with the Government - ongoing



October

Spring 2018





VisitEngland Activities





Get involved in English Tourism Week

- **■** EnglishTourismWeek.com
- @VisitEnglandBiz
 #TourismSuperstar / #ETW18



VisitEngland Awards for Excellence



www.visitenglandawards.org

Rural and Coastal Destinations Groups





- Sharing best practice, research and funding opportunities
- Chaired by Jude Leitch, Northumberland Tourism and Carolyn Custerson, English Riviera BID Company





The Discover England Fund

Y2 small-scale projects







Brilliant Science, led by Marketing Cheshire



English City Food Hubs, led by Destination Bristol



Culture Coasting, led by Visit Kent



England's Literary Legends, led by Visit Nottinghamshire



 Royal Racecourses, led by Cheshire West and Chester Council



Contiki, the youth travel company

Y2/3 large-scale projects



The Collection, led by England's Historic Cities



Growing Manchester as an International Gateway, led by Marketing Manchester



Make Great
Memories in
England's National
Parks, led by Peak
District National Park
Authority



Discover England's Great Walking Trails, led by Marketing Peak District and Derbyshire



England's Coast, led by the National Coastal Tourism Academy



The Great West Way, led by VisitWiltshire

Y1 first-stage evaluation

- Over 400 mobile train passes sold
- Over 475 STA Travel youth packages to England sold
- Over £15k of sales to the South West Coast Path







For further information:

www.visitbritain.org
www.discoverenglandfund.org
www.visitenglandawards.org
www.englishtourismweek.org